

The RSAWEB logo is positioned in the top left corner. It features the text "RSAWEB" in a white, sans-serif font. A white curved line, resembling a stylized 'A' or a swoosh, is placed between the 'S' and 'A'.

# BUSINESS

Your digital journey  
starts here.

CONNECTING TOMORROW

# Who is RSAWEB

Established in 2001, RSAWEB is a founder managed business with a passion for helping South Africans navigate technology.

Our core network has an intercontinental footprint and partnerships with global technology and software vendors which enables delivery of a full suite of ICT products and services to your business.

Working with you, the incredible team of skilled experts here at RSAWEB use our strong product portfolio to build solutions that help you solve problems, identify opportunities for growth, reduce risk, comply with industry regulations and manage the costs of your technology spend.

**Your digital journey starts here.**



By the year 2020 customer experience will overtake price and product as the key brand differentiator.

- A Progress Report, Walker

# BUSINESS SERVICES

## CONNECTIVITY



Build **unique solutions** to solve your **digital challenges**.

## CLOUD



## MOBILE



## SECURITY



## PARTNER PROGRAM



# Connectivity

- **Dedicated Fibre**  
(up to 10Gbps)

- **FTTB**

- **SDWAN**

- **VPLS/MPLS**

- **VoIP**

Fast &  
resilient

Local peering  
& caching

Low latency

Whether you're looking for fast, **reliable internet connectivity** or want to get your entire business on a simplified network, we've got you covered.

99.9%

Uptime  
SLA

Zero

Contention  
ratios

80%

Nodes have been  
upgraded to 4 hour  
UPS up time to handle  
loadshedding

"Business Fibre has made us much more efficient and we have had almost 100% faultless service."

- Medipet

[Read the Case study](#)



# Cloud

**Manage, scale and automate** your business systems and improve cost management. Our team of certified engineers will find the best solution to your challenges.

80%

With up to 80 percent of enterprise already multicloud, figuring out what to transform upon is more complex and challenging than ever.  
- Microsoft's Leigh Madden told TechCrunch

50%

50% of the Fortune 100 trust New Relic to make the world's software run - New Relic

- **Virtual Data Centre**

- Infrastructure as a service
- Multi data centre architecture
- VMware cloud service provider

- **Hyperscale**

- Microsoft CSP
- AWS Partner

- **Data Management**

- Backup and Disaster Recovery as a service supported by Veeam

- **SaaS**

- New Relic
- Cloudflare

Consult

Engineer

Solve

"VDC has provided us with the capability to configure a platform that allows anyone to deploy a payroll system by using our web-based wizard, instantly. This is a game-changer for us, and the market."

- Greatsoft

[Read the Case study](#)



# Mobile

- Mobile Data Management
- LTE Enabled Mobile Data
- Dual Networks
  - MTN
  - Vodacom
- Private APN and Enterprise APN Services

Unique management dashboard

Save on mobile data with a pooled data bundle

Mobilise your workforce

Simplify your company's Mobile Data with our **industry leading mobile data management dashboard** – manage SIM cards, users and groups; set caps and view data usage. Anywhere, anytime!

25  
Billion

The number of connected things in use will go up to 25 billion by 2021, from 14.2 billion in 2019".

- Gartner

68%

of organisations agree that a mobile workforce is an enabler of business and talent strategies - 2018 Deloitte Global Human Capital Trends Survey

"RSAWEB's Mobile Data tool is so useful it has now become the backbone of our business."

- Olarm

[Read the Case study](#)

# Security

## Secure your investments

by mitigating the daily risk of attack. Your data remains conveniently accessible without sacrificing essential security and sovereignty.

84%

84% of organisations say traditional security solutions don't work in cloud environments. - *Comcast Business 2019 Tech Trends*

1400

The average organisation faces 1400 cyber attacks in 1 week. - *IBM*

- **Fortigate**
  - Perimeter security
  - Unified threat management
  - Web application firewall
- **Cloudflare**
  - DDoS protection
- **Veeam**
  - Intelligent data management
- **Backup and Disaster recovery**

Cyber-crime prevention



"RSAWEB has been instrumental in the success of our solution. We value the personal relationships that we have built with the management and tech teams over the years. By providing consultancy services alongside world-class infrastructure from day one, they have allowed us to deliver our solution in record time."

- 1Identity



# Partner Program

[partner@rsaweb.net](mailto:partner@rsaweb.net)

Leverage our expertise, technology and infrastructure to help you grow or supplement your existing services.

Let us help turn your visionary idea into a thriving business.

## **Wholesale:**

Expand your product offering without the capital expenditure required for infrastructure.

## **Reseller:**

Free up time for sales and maximise your profits while we manage core services.

## **Affiliate:**

Earn commission for your leads. It's a great way to earn passive income as we handle everything from sales to support.



# Customer Service

Our **Service Operations Centre (SOC)** provides all our business customers with **direct access to customer support**.

No automated answers, call queues or waiting for escalations – you have a direct line of contact to your **personal account manager** who is specifically trained to help your business.

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4th Floor Office Tower,  
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